

CITY OF QUINTE WEST  
Summary of DBIA Operations  
SELECTIVE TRIAL BALANCE  
For the Nine Months Ending Monday, September 30, 2024

|                                      | <u>September</u> | <u>2024 YTD</u>     | <u>2024</u><br><u>BUDGET</u> | <u>VARIANCE</u><br><u>\$</u> | <u>VARIANCE</u><br><u>%</u> |
|--------------------------------------|------------------|---------------------|------------------------------|------------------------------|-----------------------------|
| <b>SELECTIVE TRIAL BALANCE</b>       |                  |                     |                              |                              |                             |
| <b>REVENUES</b>                      |                  |                     |                              |                              |                             |
| D.B.I.A. LEVY                        | \$0.00           | (\$174,662.99)      | (\$173,663.00)               | \$999.99                     | 100.58%                     |
| D.B.I.A. SUPPLEMENTARIES             | 0.00             | 0.00                | (500.00)                     | (500.00)                     | 0.00%                       |
| D.B.I.A. WRITE OFFS                  | 6,995.29         | 6,995.29            | 2,000.00                     | (4,995.29)                   | 349.76%                     |
| SUNDRY REVENUE                       | 0.00             | (365.00)            | (2,000.00)                   | (1,635.00)                   | 18.25%                      |
| VENDOR COMMISSIONS                   | 0.00             | (5,930.00)          | (5,000.00)                   | 930.00                       | 118.60%                     |
| BANK INTEREST INCOME                 | (899.49)         | (5,277.55)          | (6,500.00)                   | (1,222.45)                   | 81.19%                      |
| PROVINCIAL FUNDING                   | 0.00             | 0.00                | (14,448.00)                  | (14,448.00)                  | 0.00%                       |
| FEDERAL FUNDING                      | 0.00             | (7,223.00)          | (8,000.00)                   | (777.00)                     | 90.29%                      |
| MUNICIPAL OPERATING GRANT            | 0.00             | (11,000.00)         | (11,000.00)                  | 0.00                         | 100.00%                     |
| <b>TOTAL REVENUES</b>                | <b>6,095.80</b>  | <b>(197,463.25)</b> | <b>(219,111.00)</b>          | <b>(21,647.7</b>             | <b>90.12%</b>               |
| <b>EXPENDITURES</b>                  |                  |                     |                              |                              |                             |
| <b>SALARIES &amp; BENEFITS</b>       |                  |                     |                              |                              |                             |
| SALARIES                             | 2,632.50         | 30,172.50           | 59,130.00                    | 28,957.50                    | 51.03%                      |
| PART TIME                            | 3,901.80         | 36,791.96           | 26,280.00                    | (10,511.96)                  | 140.00%                     |
| PAYROLL BENEFITS                     | 1,029.71         | 11,321.47           | 16,000.00                    | 4,678.53                     | 70.76%                      |
| <b>TOTAL SALARIES &amp; BENEFITS</b> | <b>7,564.01</b>  | <b>78,285.93</b>    | <b>101,410.00</b>            | <b>23,124.07</b>             | <b>77.20%</b>               |
| <b>OPERATIONS</b>                    |                  |                     |                              |                              |                             |
| OFFICE SUPPLIES                      | 41.55            | 3,584.89            | 2,000.00                     | (1,584.89)                   | 179.24%                     |
| MATERIALS & SUPPLIES                 | 25.03            | 60.65               | 1,400.00                     | 1,339.35                     | 4.33%                       |
| ADVERTISING                          | 0.00             | 265.70              | 4,588.00                     | 4,322.30                     | 5.79%                       |
| PROMOTIONS                           | 0.00             | 2,066.14            | 600.00                       | (1,466.14)                   | 344.36%                     |
| MEMBERSHIPS                          | 0.00             | 536.96              | 600.00                       | 63.04                        | 89.49%                      |
| TELEPHONE HARDWARE                   | 132.49           | 1,234.57            | 1,800.00                     | 565.43                       | 68.59%                      |
| CONFERENCE/SEMINAR FEES              | 130.00           | 2,792.64            | 2,885.00                     | 92.36                        | 96.80%                      |
| MISCELLANEOUS                        | 61.06            | 2,646.62            | 4,950.00                     | 2,303.38                     | 53.47%                      |
| CONTRACT SERVICES                    | 4,000.00         | 33,481.40           | 73,491.00                    | 40,009.60                    | 45.56%                      |
| AUDITING                             | 0.00             | 0.00                | 2,000.00                     | 2,000.00                     | 0.00%                       |
| CONCERTS/ENTERTAINMENT               | 0.00             | 3,500.00            | 0.00                         | (3,500.00)                   | 0.00%                       |
| INSURANCE                            | 0.00             | 1,080.00            | 6,424.00                     | 5,344.00                     | 16.81%                      |
| PRINTING                             | 0.00             | 17.30               | 6,650.00                     | 6,632.70                     | 0.26%                       |
| BUILDING RENTAL                      | 900.00           | 7,079.04            | 10,313.00                    | 3,233.96                     | 68.64%                      |
| <b>TOTAL OPERATIONS</b>              | <b>5,290.13</b>  | <b>58,345.91</b>    | <b>117,701.00</b>            | <b>59,355.09</b>             | <b>49.57%</b>               |
| <b>DEBT/DEPRECIATION/TRANSFERS</b>   |                  |                     |                              |                              |                             |
| <b>TOTAL EXPENDITURES</b>            | <b>12,854.14</b> | <b>136,631.84</b>   | <b>219,111.00</b>            | <b>82,479.1</b>              | <b>62.36%</b>               |
| <b>NET EXPENDITURES</b>              | <b>18,949.94</b> | <b>(60,831.41)</b>  | <b>0.00</b>                  | <b>60,831.4</b>              | <b>0.00%</b>                |